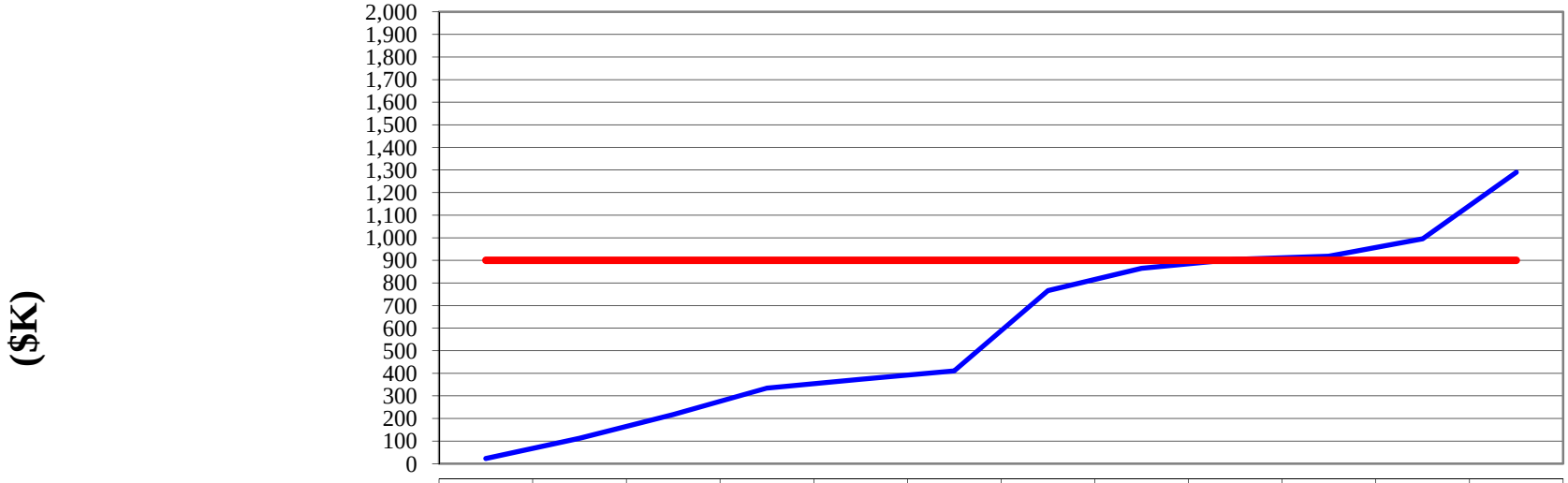
Auxiliary Business Service Monthly Gross Sales/Rent/($K) Received (A 105)

Goal: To enhance institutional performance and accountability

Objective: To monthly monitor/improve auxiliary rent/commissions to maximize total value/ scholarships



	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	Jan-08
Bookstore sales ($K)	102.9	408.7	474.2	1,026.8	302.0	252.0	3,194.30	778.8	292.3	70.6	664.1	2636.6
Bookstores commission ($K)*	11.3	44.9	52.2	113.0	33.2	27.7	351.4	91.8	32.1	7.6	73.1	290.0
Food Service sales($K)	102.7	86.8	97.7	50.7	56.6	49.3	56.5	107.3	143.8	100.4	40.4	95.8
Vending sales ($K)	21.1	22.0	21.7	18.5	27.1	19.2	13.7	26.5	27.2	19.8	15.6	14.0
Vending rent/commission ($K)*	11.3	44.9	52.2	4.4	6.0	9.2	4.2	6.9	7.6	6.3	3.8	4.6
Pepsi/Coke** sales in volume ($/K)	32.0	24.6	25.0	15.4	19.8	18.2	19.4	27.3	32.4	19.1	14.0	21.6
Pepsi annual/rent*	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Miscellaneous commissions ($/K)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Monthly rent/commission totals	22.6	89.8	104.4	117.4	39.2	36.9	355.6	98.7	39.7	13.9	76.9	294.6
YTD $K Rent	22.6	112.4	216.8	334.2	373.4	410.3	765.9	864.6	904.3	918.2	995.1	1,289.7
Target (900K YTD)	900.0	900.0	900.0	900.0	900.0	900.0	900.0	900.0	900.0	900.0	900.0	900.0